

**Subject:** RE: Insurance

**From:** Robert Buente </O=EXCHANGELABS/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS /CN=C7B1814176124B59B21D8FDA30E507D8-BBUENTE>

**Date:** 04/24/2018 10:46 AM

**To:** Ellen Riotto <ellen@southpark.la>, Robin Bieker <robin@biekerco.com>, Daniel Taban <daniel@jadeent.com>, Channing Henry <channing@almadevelopment.com>

Hard not to go with HUB. I'm surprised they are reaching out from their core business of entertainment insurance.

My only question is what is Wesco's ratings. Scottsdale's is "A+/XV"

Robert Buente

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From: Ellen Riotto <[ellen@southpark.la](mailto:ellen@southpark.la)>

Sent: Tuesday, April 24, 2018 10:30 AM

To: Robert Buente <[bbuente@1010dev.org](mailto:bbuente@1010dev.org)>; Robin Bieker <[robin@biekerco.com](mailto:robin@biekerco.com)>; Daniel Taban <[daniel@jadeent.com](mailto:daniel@jadeent.com)>; Channing Henry <[channing@almadevelopment.com](mailto:channing@almadevelopment.com)>

Subject: Insurance

All,

FYI I'm recommending that we switch insurance brokers. We've been using Arroyo Insurance Services, but I requested a quote from another broker (HUB) and here's the premium breakdown:

Coverage

Arroyo

HUB

General Liability

\$22,406.78

\$3,698.00

Excess Liability

\$15,164.21

\$8,500.00

Commercial Property

\$1,930.00

\$1,225.00

Workers' Comp

\$8,303.00

\$2,253.00

Cyber Liability

NA

\$95.00

Dir. & Officers

\$1,995.00

\$1,995.00

\$49,798.99

\$17,766.00

Detailed proposals are attached. You'll see in most cases, HUB has higher limits.

Unless I hear concerns from you, I'm going to move forward with HUB. I'd like to let them know by EOD today if possible.

RE: Insurance

Thanks,

Ellen

Ellen Riotto

Executive Director

South Park Business Improvement District

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